



**PRESS RELEASE**  
New Delhi - May 25<sup>th</sup>, 2019

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To,  
The National Stock Exchange of India Limited  
Listing Department  
Exchange Plaza, C-1 Block G,  
Bandra Kurla Complex  
Bandra East, Mumbai 400051

**Symbol: Touchwood**  
**ISIN- INE486Y01013**

**Sub: Investor Release**

Sir/Mam,

We are enclosing herewith the investor Release being issued by the Company, Touchwood Entertainment Ltd.

The Investor Release will also be made available on the website of the Company [www.touchwood.in](http://www.touchwood.in).

This is for your information and records.

Thanking you,  
Your faithfully,

**For Touchwood Entertainment Limited**

  


**Manjit Singh**  
Managing Director  
Din: 00996149  
Encl: As above



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**TOUCHWOOD ENTERTAINMENT LIMITED**  
**ANNOUNCES FY 2018-19 FINANCIAL PERFORMANCE**

**Key Financial Highlights:-**

- Revenue (Net) Up by 78% to Rs.3227 Lakhs in FY 19 against RS 1810 Lakhs in FY 18.
- EBITDA including other income grew by 91% to Rs.507 Lakhs FY19 Vs Rs.266 Lakhs in FY18.
- EBITDA margin Improved by 100 basis points to 16% in FY19 Vs 15% in FY18.
- PBT grew by 109% to Rs.437 Lakhs in FY19 Vs Rs.209 lakhs in FY18.
- PAT grew by 105% grew to Rs.310 Lakhs Vs Rs.151 Lakhs in FY18.
- PAT Margin Improved by 200 basis points to 10% Vs 8% in FY18.
- EPS grew by 57% to Rs.7.61 in FY19 against Rs.4.85 in FY18.
- ROCE improved by 9% to 34% Vs 23% in FY18.
- ROE Improved by 9% to 26% in FY19 Vs 17% in FY18.
- Keeping in view the growth of company the Board of Directors has recommended Final Dividend of RS 2 per equity share of RS 10 for the FY ended March 31<sup>st</sup> 2019 which translate to a healthy 26% Dividend pay-out ratio.



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**New Delhi - May 25<sup>th</sup> 2019-** Touchwood Entertainment Limited, First listed Company in event Management space in India today announced its Audited Financial Results year ending 31<sup>st</sup> March,2019.

### **Standalone Financial Performance**

<b>Touchwood Entertainment Ltd</b>						
Particulars ( Rs in Lakhs )	Half Yearly 31st March 2019	Half Yearly 31st March18	YOY %	FY 2018- 19	FY 2017- 18	YOY %
Revenue	2202	1412	56	3228	1811	78
EBITDA ( Including Other Income )	401	244	65	507	266	91
Margin (%)	18%	17%		16%	15%	
PBT	366	208	76	437	209	109
Margin (%)	17%	15%		14%	12%	
PAT	262	150	75	310	151	105
Margin (%)	12%	11%		10%	8%	
EPS	6.43	4.82	33	7.61	4.85	57

\*Exceptional items of Rs.11.90 Lakh in FY19 and Rs.-43.82 lakhs are included in numbers.

### **Awards and Recognitions**

Your Company during the Year Won:-

- Best Wedding of the Year India (ICWF )
- Best Destination Wedding ( EEMAX Global Awards)
- Best Social Event ( EEMAX Global Awards )



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### Business & Customer Update

- Touchwood in this financial year 2018-19 handled mass road shows activation for Chhattisgarh Government Touchwood managed Shilpmahotsav 2019 with 450 stalls AT Noida for the Uttar Pradesh Government.
- In the Exhibition space , Touchwood Mumbai Exhibition Unit has successfully severed many National and International Client like Dupoint, DM Reflective , Rezlive , KP Manish Pharma, etc
- In IP Space, As comments on Last FY 2017-18 by Mr Manjit Singh, Managing Director of your company in IP Space, Touchwood has Successfully Launched First IP Called “The Gourmet Show “related to Designed Buffet Caterer and Hotels under one roof in November 2018 and Launched second IP “Make me UP” in Delhi (21-22<sup>nd</sup> December 2019 and Mumbai – 7<sup>th</sup> and 8<sup>th</sup> Feb 2020). This will follow with more IP in FY19-20.
- Touchwood managed more than 55 wedding at VEDA-The Luxury Destination based out of Delhi.
- Touchwood also managed Big Fat wedding within India for Dilbag, TDI, M3M group.
- Incorporates events Beyond India , Touchwood also successfully managed International Big Events for Sanghi Cement in Turkey and for Honda – Corporate Warranties India initiative event called Dubai Dhamal in Dubai
- In activation beyond India Touchwood is improving life in Gabon by doing Eye Clinics for public. Helping government in carrying out “Vision Pour Tour 2018”
- Touchwood Artist management Team has also successfully managed approx. 35 big Entertainment shows , Exclusive Artists Management Nationally and internationally
- The company has launched VEDA – The Luxury Destination at Jaipur and booking has opened for July 2019 onwards.



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### **Comments on the results by the Management**

Commenting on the performance Mr Manjit Singh, Chairman & Managing Director, Touchwood Entertainment Ltd said “FY19 Performance has been excellent and has crossed the target. Touchwood has been able to maintain an exceptional revenue growth by 78% and EBITA growth of 91% in FY 19. Our commitment to shareholders reflects in our performance and we are more confident of the journey ahead”. He further added that “our new IP’s will create a sensation in the market and event venue Veda will also see growth and expansion.”

Adding to the comments Mr Vijay Arora, Whole Time Director, Touchwood Entertainment Ltd said “Destination wedding will see a quantum jump in the coming years. The wedding market is all set to chase a soaring growth”

### **About Touchwood Entertainment Ltd:**

Touchwood Entertainment Limited came into existence in 1997. It was our dream to make a company, which stood out in its niche category as a super-specialized service provider. Touchwood Entertainment is a company known for its larger than life, awe-inspiring set ups and formats and completely personalized service to clients. We provide end-to-end solutions for all kinds of events – be they corporate, social or political.

We are a 35-core member team with a fully developed and functional in-house production facility. Our panel of skilled craftsmen and band of highly qualified designers add the extra edge to our platter of deliverables. Our corporate office is in New Delhi and our footprint extends to the Africa, Middle East, South East and Europe, giving our work and thought process a global perspective.

Event Management is a multi-core section of service sector industry with mega shows and events hosted regularly. In India personal functions like marriages and birthday parties have become important social matters, and have to be professionally managed. The growth of sophisticated and mega companies have brought forth a spurt of meetings, seminars, exhibitions, conferences, product launches with everything being a matter of class and style. Then comes the innumerable celebrity shows, international artists shows, shows for a cause, road shows, competitions, that India has seen of late.

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**Highlights of Events:**



**TURKISH DELIGHT (Wedding)**



**TDI COCKTAIL PARTY**



**TECHNO THEME WEDDING  
 AT INDORE**



**MAKE ME UP**



**DUBAI DHAMAAL**



**SHILPOTSAV NOIDA (450 Stalls)**



**MASS ROAD SHOW ACTIVATION  
 FOR CHATTISGARH GOVT.**



**GOURMET SHOW**

#GourmetEntertainment  
 #GourmetEntShow



**NATIONAL & INTERNATIONAL  
 EXHIBITIONS**



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**Safe Harbor Statement:**

This Document Includes Certain Forward- looking statement. These statements are based on management's current expectations or beliefs and are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.

**Company**

Touchwood Entertainment Limited  
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